



## ***Precision Agronomist***

### **Overview**

Croptimistic Technology Inc. is an international agtech company with head office in Naicam, SK, a satellite office in Edmonton, AB, and software development team based in Kelowna, BC. Our principal service offering is SWAT MAPS, a turn-key variable rate process that prioritizes soil, water, and topography factors of fields for creation of soil management zones. The primary goal for farm clients is a prescription file for applying seed and fertilizer with variable rate capable equipment. We partner with precision ag service providers worldwide who execute the SWAT MAPS process for their farm customers. Croptimistic provides the proven SWAT MAPS process, software, hardware, and experienced support for our partners.

The following position is for a Precision Agronomist based in central AB. Although our goal is to have precision ag service providers championing SWAT MAPS across Western Canada, it is important that we support farm clients using SWAT MAPS who do not yet have a service provider in their area. We provide the boots-on-the-ground agronomy expertise to establish new regions as successful markets for service providers to acquire. We are a rapidly growing company grounded in integrity and unrivaled agronomic and technical support. The ideal candidate will embody these core principles.

### **Responsibilities**

- Develop and support the SWAT MAPS partner network
- Facilitate the use of variable-rate fertilizer and seed using SWAT MAPS
- Champion the SWAT brand to support the establishment of Croptimistic and the SWAT ecosystem of products in a growing market
- Ground-truth newly mapped fields by analyzing data layers created by the map developers
- Soil sample all fields using SWAT MAPS and perform tissue testing (upon request)
- Interpret soil test results and deliver actionable advice for soil fertility management
- Create variable rate prescriptions in SWAT RECORDS and provide recommendations for optimal rates of fertilizer, seed, and soil amendments.
- Perform crop assessments after seeding and before harvest to ensure accuracy and effectiveness of VR prescriptions.
- Communicate regularly with farm clients over the phone, email, and using SWAT RECORDS farm data management software.
- Consult with prospective SWAT MAPS clients and support the sales team in acquiring new acres.

### **Requirements**

- Degree in agriculture from a recognized college or university
- Must possess a valid class 5 driver's licence
- Must have or be eligible to obtain a PAg and CCA designation.
- Must reside in Alberta, Canada
- Strong understanding of current precision ag methods and industry regulations.
- Strong knowledge of fertilizers and chemicals
- Able to work independently and think strategically
- Willing to travel across the province, sometimes for several days.
- Able to work long hours during key seasons (spring and fall).
- Demonstrate integrity and commitment to providing unrivaled service and support to farm clients and partners.
- Exhibit an open-minded and positive attitude, and willingness to learn.
- Strong written, communication, and presentation skills

**What to Expect from Croptimistic**

- Competitive salary with annual bonus incentive and growth opportunities
- RRSP program
- Attractive benefits program
- Home office subsidy
- Work vehicle and all required equipment
- Training and development opportunities

**Location**

Alberta, Canada

This is a full-time position. The application deadline is October 16, 2021. Please send resumes to [wes@swatmaps.com](mailto:wes@swatmaps.com).